This one day workshop offers intensive hands-on training needed to successfully implement ICD-10-CM coding in your SNF. All new coding conventions will be reviewed with examples comparing ICD-9 diagnosis converted to ICD-10-CM diagnosis. Various scenarios are explored to help build a roadmap for converting to ICD-10-CM.

Our unique training then allows attendees to take theory and apply to practice. Our practicums are extensive and allow attendees to apply their skills to identify diagnosis for various case studies using The ICD-10-CM Complete Official Draft Code Set manual provided with training. This hands-on application of theory will help cement understanding new codes. Training also includes what to code on MDS, impact on RUGs, QMs, and CAAs. A full section is dedicated to how to sequence new ICD-10-CM diagnosis codes on Part A and B claims.

Polaris Group, with over 25 years of hands-on experience, provides more than just regulations and theory. Polaris Group’s LTC Training Institute – ICD-10-CM Coding for Skilled Nursing Facilities workshop is the only extensive training designed just for SNFs.

Attendees will receive a comprehensive training manual and CD which can be used as a resource in your facility. Each attendee will also receive a hardcopy of The ICD-10-CM Complete Official Draft Code Set; a $100 value.

We provide a unique “how to implement” approach to our training which includes skill building and management oversight for compliance.

Who should attend?

Frontline staff responsible for ICD-10-CM coding in Medical Record, MDS, and UB-04 Claim
- Nurses
- MDSCs
- DON
- Billers
- Medical Records
- Therapists

This workshop is comprehensive, and some knowledge of ICD-9 Coding is helpful to benefit from all aspects of the workshop. This workshop is taught on a beginner’s level, but we can respond to questions at all levels.

Why THIS training is one of the best investments you can make this year!!

- **Intensive Practicum** – A large part of the training is actual practice looking up ICD-10-CM codes for typical Part A, B and long term residents in a SNF.

- **Small class size** – With a smaller group, more interactive activities are provided with all questions answered to ensure optimal learning experience.

- **Program manual and CD** – Each attendee receives a comprehensive training manual that includes all training materials and practicums with answers. The CD includes forms and an electronic version of ICD-10-CM Official Coding guidelines, Index, and Tabular list with corresponding codes.

- **The ICD-10-CM Complete Official Draft Code Set** manual is provided; a $100 value.

- **Polaris Group experience** – Polaris Group has been an established expert in Medicare compliance and best practices for over 25 years.
Instructors:
Marty Pachciarz, Managing Director of Clinical Services for Polaris Group for the past 17 years, worked as a DON early in her career, then as a consultant, educator, and author focused on Survey Compliance, Risk Management, Quality Improvement, and MDS/PPS/Medicare Reimbursement. With 42 years of experience in Long Term Care, Marty has worked at the State and Federal level to address quality standards and managed statewide improvement projects.

Kristy Brown, Financial Health Care Consultant for Polaris Group has over 27 years of experience in the Long Term Care industry. She has worked in the health care finance field at multiple corporate levels as well as owning her own Long Term Care facility. She held the positions of Director of Operations, Regional Financial Consultant, Nursing Home Administrator, and Assisted Living Director.

Dates & Locations/Continuing Education Credits:

March 20: Ft. Lauderdale, FL
May 8: Memphis, TN
July 17: Chicago, IL
October 16: Las Vegas, NV

Day of Training:

- Registrant to make own hotel reservations
- All class times are 8:30 a.m. to 5:00 p.m.
- Coffee or soda provided. Meals are on your own.
- Fee includes: One day of training, training manual, CD, and ICD-10-CM Complete Official Draft Code Set
- Course Fee: $419/per person
  - $394/per person, if registered 30 days in advance
- Refund/Cancellation Policy: All refund requests required in writing.
- Please refer to our website for complete refund policy information.

Testimonial

“Polaris Group offers the best workshops around! The information is always specific to our industry. The training resources, knowledge of the presenter, and discussions among small group are worth every penny.”

Advanced Billing Workshop, Las Vegas, Oct 2014
ICD-10-CM Coding for Skilled Nursing Facilities: Course Outline

- **Overview/Preparation**
  - Intro/History
  - Why the Conversion?
  - Benefits of ICD-10-CM
  - Structural Differences
  - CPT/HCPCS Codes
  - Partial Code Freeze
  - Billing through Transition
  - Transitioning to ICD-10-CM
  - Vendor Readiness
  - Training for ICD-10-CM
  - Consequences of Poor Preparation

- **Resources for Coding**

- **ICD-10-CM Format**
  - Alphabetic Index
  - Tabular List

- **Official Coding Guidelines**

- **ICD-10-CM Websites**

- **New Coding Conventions and Terms**
  - New Placeholder X
  - 7th Character
  - Expanded Combination Codes
  - Laterality
  - Excludes1
  - Excludes2
  - Code Also
  - Default Codes

- **Big Changes for LTC**
  - Z codes
  - Fractures

- **Process for Coding**

- **General Coding Guidelines**
  - Same diagnosis codes
  - Using multiple codes for same condition
  - Code first
  - Acute and Chronic
  - Sequelae
  - Unspecified codes
  - Etiology/Manifestation

- **Same Coding Conventions and Terms**

- **ICD-10-CM Coding Examples**

- **Chapter Specific Guidelines**

  - Z codes
    - Status Z codes
    - Aftercare Z codes
  - Infections
  - Diabetes
  - Dominant/Non-Dominant
  - Glaucoma
  - Sequelae of Cardiovascular Disease
  - Pressure Ulcers
  - Musculoskeletal System
    - Injuries/Fractures
  - Diagnosis Codes and the MDS

- **Diagnosis Codes and MDS**

- **Team Approach to Coding**
  - Importance of Proper Coding
  - Benefits of Accurate Coding
  - Key steps to Coding
  - ICD-10-CM Coding and the Claim
  - Locating a Code
  - Level of Detail
  - Process for Coding

- **Diagnosis and the Claim**

  - Diagnosis Codes and the UB-04
  - Communication with Billing
  - Selection of Principal Diagnosis
  - Reporting Additional Diagnoses
  - Continued Stay Scenario diagnoses
  - Proper Sequencing to decrease risk of review
  - Audit for compliance prior to billing

- **Coding Examples**

  - Case Studies comparing multiple ICD-9-CM codes to ICD-10-CM codes for same resident

- **Practicums - attendees practice looking-up diagnosis for multiple case studies.**

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**Interested in a Group Training!?**

**We can bring the Institute to you!**

You will have the benefit of having your staff all hear the information at the same time; and access to our experts speakers and materials.

Call 800-275-6252 ext. 237, Sales Department to learn more about our specialized group training!

Institute Questions: 1-800-275-6252 ext. 250  
Click here to register: www.polaris-group.com